







PARTNER PROGRAM

Preferred pricing for SoftWash systems professionals

You're already great at your business and as your company grows, the responsibilities can mount. We help you keep up with employment laws, manage risk and liability, handle your payroll and payroll taxes, and manage employee benefits. This frees up time to focus on your customers and the success of your core business...and makes you a great employer.

Employer Solutions for Success

Your business success is enhanced by the expansive team you get with FrankCrum. Your employees enjoy access to a full set of benefits and HR tools that are usually only available through large companies. This helps you create a happier and more loyal workforce that is motivated to serve your customers. And we offer these deep resources at a price much lower than doing things yourself.

NO MATTER THE SIZE OF YOUR
BUSINESS, FRANKCRUM CAN HELP
RELIEVE ADMINISTRATIVE BURDENS AND
CREATE A HAPPIER, LOYAL WORKFORCE
- FOCUSED ON YOUR CUSTOMERS.

Here's What We Do

- Provide Workers'
 Compensation and
 Employment Practices
 Liability Insurance and
 manage your claims
- ✓ Give you access to Group Benefit Plans for health, dental, vision, life, disability, flexible spending accounts, and 401(k)
- ✓ Administer your Benefits and keep you compliant with regulations like COBRA and the Affordable Care Act
- Process your payroll, handle garnishments, and enable your employees to access information anytime through an online self-service portal

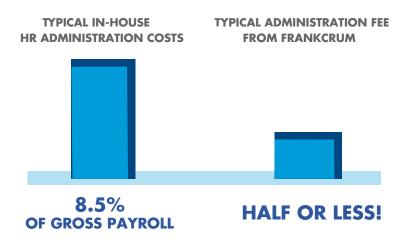
- File employer and employee-related payroll taxes in each state where you operate (W-2s, FUTA, SUTA, Medicare, etc.)
- ✓ Help you create and implement Employee Policies and Procedures
- Help you comply with all the laws that apply to you as an employer, such as FMLA, ADA, PRWORA, FLSA, etc.
- Help you mitigate and manage risk of lawsuits and claims
- Provide a dedicated team to handle Unemployment
 Claims with a proven track record

Allowing You To:

- Save Time
- Focus on your Customers
- Boost Productivity
- Retain Talented Employees
- Reduce Risk Liability
- Lower Costs

Curb Costs, and Improve Performance

Small and mid-sized companies typically incur more cost per employee than larger companies on HR administration and compliance. That's primarily because of economies of scale. Large companies can spread the cost of HR administration and compliance across a larger pool of employees, plus they have specialized resources to implement sound HR policies and safe working practices. By outsourcing to FrankCrum, we give you the advantage of larger company scale, at a fraction of the cost.



You get a **Powerful Team**

When you partner with FrankCrum you have a dedicated team of experienced specialists and customer service professionals who work for you. This instantly expands your capabilities in Payroll, Safety/Compliance, Claims, Benefits, and Employment Best Practices.

You're In Control

As the business owner, you will maintain control of all the strategic aspects of your business and your people. FrankCrum relieves you of administrative burdens associated with being an employer, while contributing to your success by offering advice and guidance.

"I am happy to provide an exclusive partnership for SoftWash professionals. FrankCrum is able to extend exceptional rates on workers' comp insurance, plus provide payroll, saving time and money."

AC Lockyer, SoftWash Systems Founder



Become Part of The FrankCrum Family

FrankCrum has more than 40 years of experience serving employers nationwide. Our affiliate Frank Winston Crum Insurance is a workers' compensation insurance carrier. Since your claims are our claims, we are invested in creating a solid, low-risk foundation for your business. Integrity permeates our family culture, along with a commitment to foster a strong and productive relationship between you, your employees, and your customers.

Call Today for a **FREE QUOTE!**





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